

# Contractor

Service & Industry

# Bulletin

June 2011



6459 State Highway 23, Oneonta, NY 13820-6550

607-432-8391, Fax 607-433-6284



Otsego Ready Mix, Inc.  
2 Wells Avenue  
Oneonta, NY 13820  
607-432-3400



# OSHA

## FALL PROTECTION NOTICE

We are reminded in a notice from Progressive Affiliated Lumbermen that a new OSHA directive will enforce compliance with residential fall protection rules as of **June 16, 2011**. This rule has been in place for some time but has been deferred to alternative allowable methods heretofore.

Going forward, under 29CFR1926.501(b)(13) workers engaged in residential construction activities exceeding six feet above ground level must use guard rails, safety nets, or a personal fall arrest system consisting of a full body harness, a deceleration device, a lanyard, and an anchor point designed to prevent the worker from reaching the fall point.

This directive applies to all aspects of residential work including roofing, framing, and siding for example. The previously held 25 foot ground to eave threshold for roofing no longer applies. For complete information go to [www.osha.gov/doc/fall\\_protection\\_factsheet.html](http://www.osha.gov/doc/fall_protection_factsheet.html).

## Market Report

Paul Barnhart



At this time, and in the case of most categories of building materials, the price almost takes a 'back seat' to the demand for and the availability of many individual items.

Manufacturers seem to be in a struggle to make available the right thing at the right time and the fine line between the two grows more faint as we go on. Lead times not only continue to be erratic, but at times seem more a mystery than the result of an experiential formula.

Out of nine standard items on a recent trailer load, three were completely unavailable from the manufacturer and no confident announcement could be made regarding their scheduling. As we've said before, allow plenty of time on orders as the timing we've grown accustomed to over the years is no longer the rule.

In upcoming days continue to expect the price of asphalt based items to increase along with vinyl and resin based. Look to synthetic roofing underlayment to continue to replace common felt. Watch for steel items to creep up gradually whenever demand seems to strengthen.

## Builders Lunch Program

### Future Program List Thursdays 11 am-2 pm

June 23 Railings/decking (new line)  
Chad Tydings/Expanse

Lincoln windows and doors  
Larry Marowitz/Lincoln

Bostitch Tools  
Shawn Wade/Numax

July 14 EPDM Roofing Products  
Johnny Glenn

Best Deck Decking / Cement Siding  
Chris Poli / Bestway

Metal Sales  
Kevin Vaverchak

July 28 Form-A-Drain & Platon Waterproofing  
Membrane

Bill Marshall

Wood Trusses / LVL, I-Beams, Framing  
Kevin Kerr / Universal Forest

Stop in for free lunch and new product demonstrations.



### How Observant Are You?

Read this sentence:

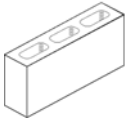
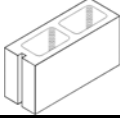
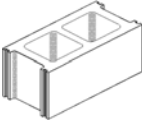
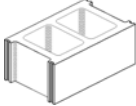
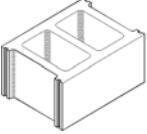

FINISHED FILES ARE THE RESULT  
OF YEARS OF SCIENTIFIC STUDY  
COMBINED WITH THE EXPERIENCE  
OF YEARS.

Now, count aloud the F's in that sentence. Count them **ONLY ONCE**. Do not go back and re-count them. See the answer on next page.

# Masonry Closeout Bargains

**Huge Savings!**

Overstock and slight imperfections provide for some great bargains. Here are a few highlights for you to review.

	SKU	DESCRIPTION	QTY AVAILABLE	PRICE EACH
<b>4"</b> Block 	F106	4x8x16 Splitface Solid - Brown w/ white chips	3444	<b>\$1.00</b>
	F123	4x8x16 Splitface - Brick Red w/ Center Score	773	<b>\$1.00</b>
	F2	4" L-Corner – Off-White w/ Center Score	320	<b>\$1.10</b>
	F23	4x8x12 Solid	660	<b>\$.90</b>
	F26	4x8x16 Solid – Sky Gray	2058	<b>\$.90</b>
	F72	4x8x16 Regular Natural Gray	2112	<b>\$.80</b>
<b>6"</b> Block 	SKU	DESCRIPTION	QTY AVAILABLE	PRICE EACH
	F6	6x8x16 Natural Gray Combination Sash / Stretcher	142	<b>\$.90</b>
	F9	6x8x16 Regular Natural	682	<b>\$.90</b>
<b>8"</b> Block 	SKU	DESCRIPTION	QTY AVAILABLE	PRICE EACH
	F14	8x8x18 Lightweight	4272	<b>\$.80</b>
	F53	8x8x16 Lintel Block, Center Score – Natural Gray	214	<b>\$1.00</b>
	F56	8x8x16 Regular	195	<b>\$.70</b>
	F73	8x8x16 Natural Lintel Block	438	<b>\$.90</b>
<b>10"</b> Block 	SKU	DESCRIPTION	QTY AVAILABLE	PRICE EACH
	F63	10x8x16 Regular	625	<b>\$1.10</b>
	F24	10x8x16 Lightweight w/Insulation	387	<b>\$1.40</b>
<b>12"</b> Block 	SKU	DESCRIPTION	QTY AVAILABLE	PRICE EACH
	F12	12" Splitface Lintel	511	<b>\$2.00</b>
	F15	12x8x16 Lightweight – Natural Gray	523	<b>\$1.65</b>
	F37	12x8x16 Splitface Insulated	432	<b>\$1.90</b>
	F47	12x8x16 – Natural Gray	792	<b>\$1.60</b>
<b>Miscellaneous</b> 	SKU	DESCRIPTION	QTY AVAILABLE	PRICE EACH
	F120	8x12x24 Flue Liner w/ Hole	44	<b>\$4.95</b>
	F50	Step Block – Mixed Colors	93	<b>\$2.25</b>

**Priced have been cut 40-50%.** Prices are picked up at our yard in Oneonta. Delivery available at affordable rates. Ask about additional savings on large quantity orders. Sale is limited to stock-on-hand.



Answer

There are six F's in the sentence. One of average perception finds three of them. If you spotted four, you're above average. If you caught five, you can turn up your nose at just about everyone. If you spotted all six you're a genius and much too observant to be wasting your time on foolishness like this.



## Summer Clean-Up Sale



**Friday & Saturday July 15-16**

The sale consists of Windows, Doors and miscellaneous building products from mis-orders, overstocks and discontinued items that we are selling at bargains.

Also, as a result of remodeling Pickett's showroom and offices, we have desks, chairs and cabinets that we no longer need and are offering at great prices.

**Mark your calendar to attend our July 14 contractor lunch and take sneak-peek at the specials, prior to the sale.**



# Landscape Report



Please note that we've had a major increase in the cost of our low-voltage wire for landscape lighting. Please check with us for new pricing prior to quoting any jobs.

We have discontinued the SRW brand of Paver Sealers

To replace them, we are carrying both Natural and High-Gloss sealers in these brands



Water-based waterproofer sealer is fortified with a new, heavy-duty resin technology to protect exterior surfaces from harmful UV rays as well as damage that can occur as a result of harsh weather conditions. Resists gasoline, de-icing salts and household chemicals.  
**High-Gloss \$28.99/gal.–Natural \$25.91/gal.**



Seals concrete and masonry surfaces such as sidewalks, steps, patios, porches, garages, driveways, basement floors, and brick. Seal against moisture, de-icing salts, and other harmful chemicals. Covers 150-200 sq. ft.  
**High-Gloss \$24.99/gal.–Natural \$24.99/gal.**

## Otsego Ready Mix

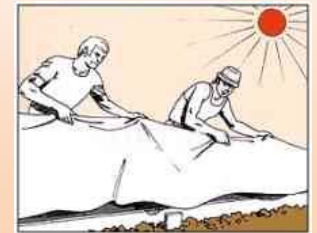
### Avoiding Hot-Weather Problems



I know ready-mix producers have to make an effort to deliver concrete at an appropriate temperature during hot weather. What steps should a concrete contractor take to keep concrete cool enough for hot-weather placement?

You can take several precautions during hot weather to maintain or reduce the concrete temperature.

- Reduce the effect of solar heat on mixers, chutes, conveyors, hoppers, pump lines, and other handling equipment by shading or covering it with wet burlap. Painting the equipment white also helps.
- Fog or sprinkle the forms, rebar, and sub grade with cool water just before placing concrete. Fog the area during placing and finishing to cool contact surfaces and the surrounding air, while also increasing its relative humidity. This slows the concrete's temperature rise and reduces the evaporation rate of mix water after placement.
- When the weather is extremely hot, restrict placement to early morning, evening, or nighttime hours, especially in arid climates.



Concrete Construction | August 2010

## New at Pickett's



We are pleased to introduce two new lines of solid pre-finished hardwood flooring to our current line of products.



Wickham Hardwood Flooring is 100% Canadian Hardwood, providing Red Oak, Maple, Ash, Cherry, Walnut and Birch in widths of 2 1/4", 3 1/4" and 4 1/4" in Satin and Semi-Gloss finishes.



Turman Hardwood Flooring is based out of South Western Virginia and provide true Appalachian Hardwood. It's available in pre-finished Red & White Oak in 2 1/4" & 3 1/4" widths. They offer several color tones using a new Oxylust 8-coat aluminum-oxide urethane finish, ensuring beauty that lasts a lifetime.

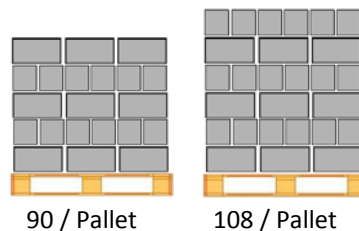
We are pleased to offer these new lines.

## Oneonta Block Co.



We're adding an extra layer of 8" block to our pallets and going from 90/pallet to 108 block/pallet

More block per pallet means more block per truck load.



**All of our 8" block and 8" lightweight block are now 108 per pallet**

Oneonta Block Company currently manufactures a very large selection of concrete masonry products to meet the needs of all your projects. We constantly strive to be on the cutting edge by providing new products and new methods of use, while providing you with high quality products and reliable services.



Let us send you our catalog of concrete block, or you can download it from [www.oneontablock.com](http://www.oneontablock.com)

We wish you success & look forward to assisting you this building season from both our Oneonta and Port Crane, NY locations.

# Decking Systems

In Stock at Pickett

**Correct Deck CX**



**STAIN RESISTANT**  
Resists staining, grease and dirt

**FADE RESISTANT**  
Colors stand firm on CorrectDeck® CX Decking

**MOLD RESISTANT**  
Mold and mildew don't stand a chance

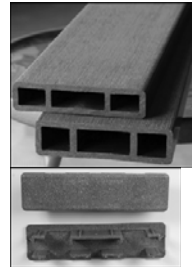
**CLASSIC**      5/4 x 16 Gray or Mahogany \$48.00

**CHANNELED**      5/4 x 12 Gray or Mahogany \$48.00  
5/4 x 16 Gray or Mahogany \$48.00

**bestdeck**  
Composite Decking



With Bestdeck Decking you experience all the classic beauty of wood without the maintenance or splinters. Bestdeck's innovative hollow core I-Beam construction, beautiful colors and finishes, and outstanding durability set it apart from traditional wood and other decking products. Backed by a 20 Year Limited Warranty, Bestdeck will not just add beauty to your home, it will also increase the value.



1.25" x 5.56" x 12' Sand \$23.50  
1.25" x 5.56" x 16' Sand \$31.50

End Caps in Sand \$.75

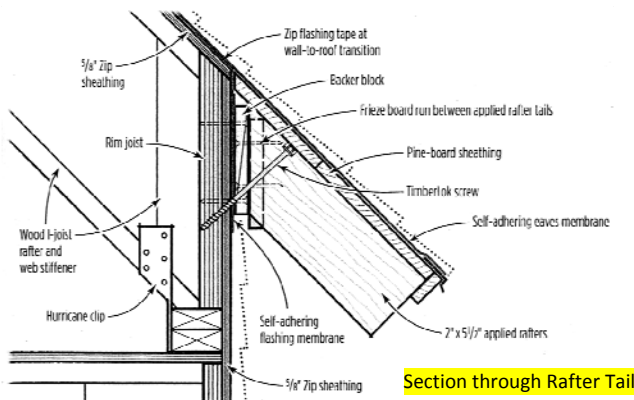
## Meeting Thermal Requirements for Cathedral Roof Systems

High Performance Homes on a Budget



There are several ways of achieving thermal ratings when cathedral ceilings and roofs are needed. One way you might consider is using wood joists for rafters. I-Joists are available in depths of 14" & 16" which provide that extra depth to allow for needed insulation and space for a natural air flow vent system. Wood I-Joists also provide for engineered load carrying to provide safe loading for long spans. Some additional suggestions for framing of rakes and eave overhangs when using I-Joists is shown by JLC (Journal of Light Construction).

### Eave Overhangs



### Rake Overhangs

